

Tiles International • 6140 W. Quaker Street • Orchard Park, NY 14127
Local: (716) 662-4441 • Toll Free: (800) 388-4446 • email: info@tilesinternational.com

May 2017

NEW PRODUCTS

Florida Tile has announced the addition of two new products:

- Bakersfield - new line
- Retroclassique - Bulb Mosaics

Bakersfield is a "unique offering that brings to life a collection of marble looks traditionally reserved for exclusive, high-end stone galleries."

3 colors: Eggshell, Wicker & Pumpice

4 sizes: 18x18, 12x12, 12x24 & 10x13

Mosaics: 12x12 mesh-mounted
Trim: 3x10 Wall Bullnose, 3x3 Wall BN Corner & 3x12 Floor Bullnose



Retroclassique's new Bulb Mosaics are an extension of Florida Tile's popular Retroclassique line. These unique bulb-shaped mosaics are 11.5x12 mesh-mounted and are available in 6 colors: Lily, Linen, Silver, Mocha, Pewter & Lt. Advocado



For more information, visit the Florida Tile Web site at: www.floridatile.com

floridatile
www.floridatile.com

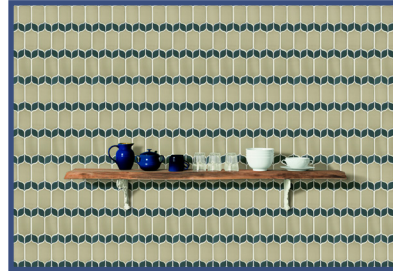
NEW PRODUCT

CROSSVILLE Introduces Handwritten

Crossville has announced the launch of a new product - Handwritten.

"Handwritten puts creative wall tile solutions at your fingertips. Inspired by the nuances of handmade craftsmanship, this collection captures the look of artisanal tile in a product that offers consistent, quality execution.

Designers can author custom patterns with Handwritten's range of shapes and sizes, offered in a robust color palette that blends bold hues and classic neutrals. With so many noteworthy options, designers are empowered to leave their distinct, creative signatures on interior walls."



Handwritten is available in:

9 colors: Neutrals: Unscripted, Post Card, Private Affair & Dear Sir.
Brights: Par Avion, Pen Pal, Gold Leaf, Love Letter & Inkwell.

4 Sizes: 3x6, 3x12, 3x6 Picket, 3x6 Gothic Picket
Mosaics: Leaf Mosaic, Diamond Mosaic
Trim: 1x6 Arrow Liner, 1x6 Dome Liner, 2-1/2x6 Chair Rail, 3x6 Bullnose, 3x3 Bullnose Corner

For more information about Handwritten, or any of Crossville's other products, visit their Web site at: www.Crossvilleinc.com



NEW AMERICAN OLEAN PRICE LISTS

As we mentioned in our March 2017 Contractor's Update, American Olean recently announced a price increase. It took us a little longer than originally planned, but the new price books are now available and will go into effect on May 1st.

In addition to the price increase on many of the lines, there are also several new product lines. Pricing for those new product lines are also available in these new price lists

and we've been highlighting them in previous issues of the Contractor's Update.

These new products will soon be available in our showroom so stop by and check them out! If you need an updated price book, please contact your sales representative or give us a call at 716-662-4441.



THE BELKNAP WHITE GROUP

HARD SURFACE FLOORING SOLUTIONS

CERAMIC • HARDWOOD • RESILIENT • SUPPLIES

THE QUALITY COLLECTION OF CERAMIC TILE

DISCONTINUED PRODUCTS

Crossville has announced that they have discontinued production of the following colors and sizes in both the Buenos Aires Mood and Empire lines effective immediately:

- 18x36 and 8x36 in all colors

Crossville will continue to accept orders on these sizes based on availability of current stock, but no new stock will be ordered.

If you were planning to use any of the affected items/sizes, please contact us immediately to check stock and place an order.



Words of Wisdom

*"It's not what you look at that matters,
it's what you see."*

~ Henry David Thoreau

We would love to connect with you and your business on Facebook!

Please take a moment to visit and Like our facebook page to keep up with new products, upcoming educational opportunities and all things Tiles International!

We would also love to share your installation photos. Please email us pictures of your completed jobs to socialmedia@belknapwhite.com so we can include them on our page!



MAY Schedule

We're OPEN SATURDAYS 9:00 a.m. - 2:00 p.m. (CLOSED May 28th)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White. Cut off is noon the day prior to receiving the truck.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
1 <ul style="list-style-type: none"> • CUT OFF FOR 5/8 CROSSVILLE T/L • CROSSVILLE T/L 	2 Buffalo/Lockport Delivery	3 Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> • TRANSFER TRUCK 	4 Rochester Delivery	5 Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> • CUT OFF FOR 5/12 FLORIDA TILE T/L • TRANSFER TRUCK
8 Elmira/Corning Delivery <ul style="list-style-type: none"> • CUT OFF FOR 5/15 CROSSVILLE T/L • CROSSVILLE T/L 	9 Buffalo/Lockport Delivery	10 Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> • TRANSFER TRUCK 	11 Rochester Delivery	12 Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> • FLORIDA T/L • TRANSFER TRUCK
15 <ul style="list-style-type: none"> • CUT OFF FOR 5/22 CROSSVILLE T/L • CROSSVILLE T/L 	16 Buffalo/Lockport Delivery	17 Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> • TRANSFER TRUCK 	18 Rochester Delivery	19 Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> • CUT OFF FOR 5/26 FLORIDA TILE T/L • TRANSFER TRUCK
22 Elmira/Corning Delivery <ul style="list-style-type: none"> • CUT OFF FOR 5/30 CROSSVILLE T/L • CROSSVILLE T/L 	23 Buffalo/Lockport Delivery	24 Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> • TRANSFER TRUCK 	25 Rochester Delivery	26 Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> • CUT OFF FOR 6/5 CROSSVILLE T/L • FLORIDA TILE T/L • TRANSFER TRUCK
29 We are CLOSED today 	30 Buffalo/Lockport Delivery <ul style="list-style-type: none"> • CROSSVILLE T/L 	31 Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> • TRANSFER TRUCK 	1 Rochester Delivery	2 Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> • CUT OFF FOR 6/9 FLORIDA TILE T/L • TRANSFER TRUCK

www.TILESINTERNATIONAL.com