

January 2018

## Happy New Year

### Best Wishes for 2018

The Belknap White Group/Tiles International would like to wish you and your families a happy and prosperous new year! We thank you for your business in 2017 and we look forward to being your supplier of choice in 2018.

This year is shaping up to be a good one! We are planning contractor workshops and educational programs, new product introduction and more! We are committed to being your business partner throughout the year. We wish you a healthy and prosperous New Year.



### REMINDER:

New Crossville Price Lists are now available.

Please contact your sales representative if you would like a copy emailed to you.



## PRODUCT DISCONTINUATIONS

### FLORIDA TILE Announces Discontinued Items

Florida Tile has announced that effective immediately, they are discontinuing the following products:

Hamlet Manor: All items are discontinued

Mingle: 6x24 field tile in all colors. All other sizes, mosaics and trim pieces are still available

Soul: 13x13 & 20x20 field tile in all colors are discontinued. The 12x24 and listellos remain available.



If you were planning to use any of these products in an upcoming project, please contact us at (716) 662-4441 to check availability or to help with alternative selections.

## PRODUCTS DISCONTINUED

Lungarno has discontinued the following products effective immediately:

- Camelia Porcelain- G4454 and G4456
- Cosmic Mosaics- G2235- G2268
- Costal Porcelain- G4471, G4472, G4525
- Marble Medley- L05 only
- Picasso Porcelain- LC02, LC05, LC06 (only stocking 12x24 in other colors)
- Shiro Porcelain- G4463 and G4464
- Rhone- G4536, G4537, G4538, G4539, G4540, G4541, G4562, G4563
- Bayou- G4529, G4530
- Laguna- G4531, G4532, G4533
- Shabbywood – LD01L5A- LD06L5A

Updated price lists will be available in the beginning of January. Please contact your sales representative for more information.

## PRICE INCREASE

Please note that several of our vendors have announced price increases for 2018. We are working on getting all of our price lists updated and will have them available to you through your sales representative.

These include:

- Casa Dolce Casa (January 8, 2018)
- USG/Fiberock (January 2018)
- Wedi (January 2018)
- HardieBacker (April 4, 2018)

If you have any questions, please contact us at (716) 662-4441.



# THE QUALITY COLLECTION OF CERAMIC TILE

## DISCONTINUED PRODUCTS

Florim USA has announced their plans to discontinue two of their product lines, Pietra Romana and Stained Wood. We still have stock of most sizes and colors from the Pietra Romana series, so that remains available for the immediate future, but will no longer be available once our stock has been depleted.



If you were planning to use either of these items in any of your projects, please call at (716) 662-4441 to check availability or come by and select an alternative.

## Words of Wisdom



*I hope that in this year to come, you make mistakes. Because if you are making mistakes, then you are making new things, trying new things, learning, living, pushing yourself, changing yourself, changing your world. You're doing things you've never done before, and more importantly, you're doing something.*

~ Neil Gaiman, British Author



# JANUARY Schedule

We're OPEN SATURDAYS- 9:00 a.m.- 2:00 p.m. (Unless Otherwise Noted)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White. Cut off is noon the day prior to receiving the truck.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
<b>1</b> We are CLOSED today 	<b>2</b> Buffalo/Lockport Delivery <ul style="list-style-type: none"> <li>● CUT OFF FOR 1/8 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>	<b>3</b> Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>	<b>4</b> Rochester Delivery	<b>5</b> Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> <li>● FLORIDA T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>8</b> Elmira/Corning Delivery <ul style="list-style-type: none"> <li>● CUT OFF FOR 1/15 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>	<b>9</b> Buffalo/Lockport Delivery	<b>10</b> Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>	<b>11</b> Rochester Delivery	<b>12</b> Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> <li>● CUT OFF FOR 1/19 FLORIDA TILE T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>15</b> <ul style="list-style-type: none"> <li>● CUT OFF FOR 1/22 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>	<b>16</b> Buffalo/Lockport Delivery	<b>17</b> Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>	<b>18</b> Rochester Delivery	<b>19</b> Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> <li>● FLORIDA T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>22</b> Elmira/Corning Delivery <ul style="list-style-type: none"> <li>● CUT OFF FOR 1/29 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>	<b>23</b> Buffalo/Lockport Delivery	<b>24</b> Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>	<b>25</b> Rochester Delivery	<b>26</b> Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> <li>● CUT OFF FOR 2/2 FLORIDA TILE T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>29</b> <ul style="list-style-type: none"> <li>● CUT OFF FOR 2/5 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>	<b>30</b> Buffalo/Lockport Delivery	<b>31</b> Jamestown/Olean/Erie Delivery <ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>	<b>1</b> Rochester Delivery	<b>2</b> Buffalo/Niagara Falls Delivery <ul style="list-style-type: none"> <li>● FLORIDA T/L</li> <li>● TRANSFER TRUCK</li> </ul>

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