

September 2018

NEW PRODUCT

CROSSVILLE State of Grace

Crossville has launched a new product: State of Grace.

"A delicate, elegant, classic blend of Italian marbles never age. With unique and inspired graphics, Crossville's State of Grace porcelain tile offers beauty to behold for a lifetime. State of Grace captures the beloved veining of grays with delicate black and brown tones for an even more vibrant presentation than the classics. Chevron planks, pickets, multiple mosaics, chair rail, and trim pieces work in harmony to provide options- and grace everywhere in your designs."

For more information on this, or any of Crossville's other products, please call 716-662-4441 or stop by our showroom today!

CROSSVILLE



DISCONTINUED PRODUCTS

Atlas Concorde Italy has discontinued the 18x18 size in their Zone line in all colors.



Crossville has announced that effective immediately, they are discontinuing the following from their Laminam Collection:

- F0001.1M3M – Collection Neve Polished 5.6 (special order)
- L3493.1M3M – Collection Neve Matte 5.6 (special order)
- L0110.1M3M – Collection Avorio Matte 3+
- L3501.1M3M – Collection Avorio Matte 5.6 (special order)
- L0016.1M3M – Collection Avorio Polished 5.6
- L4744.1M3M – I Naturali Travertino Avorio 5.6



Crossville has also discontinued the entire Buenos Aires Mood collection as of August 2018.

As of October 1, 2018- Crossville is discontinuing the following lines: RetroActive, Crosscolor Solids and Crossville Mosaics.

As of November 8, 2018- Crossville is discontinuing Cross Colors Mingles: 3x3 and all 3x3 trim, 8x8 Cross-Grip & 8x8 Cross-dot in all colors and the entire Savoy series.

On January 16, 2019, Crossville is discontinuing the Virtue line. It is being replaced by State of Grace, which is detailed in this Update.

NEW BRANDING - NEW PRODUCTS

FLORIM USA has gone through a rebrand and is now Milestone. In addition to the name change, they are introducing several new products lines and an updated wing rack display. If you already have a Florim USA rack purchased through the Belknap White Group, we will replace your display with the updated Milestone rack as they become available. Please contact your sales representative for more information.

Some of the new product lines that have been added are: +One, Afrika, Breccia,

Charleston, Epic, Essesence, Evolution, Faroe, Heritage, IStone, Iwould, Jewel, Loft, Luxury, Mood Wood, Riverwood, Soiree, and Stoffa. For more information about these new products or any of their existing products, please visit the Milestone website [here](#).



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Become a FLEXpert!

Would you like to offer your customers a LIFETIME WARRANTY on your Flextherm installations? Become a FLEXpert and offer this valuable BONUS to your customers.

No other manufacture offers this peace-of-mind warranty!

Contact Tiles International at 716-662-4441 now to register for this FREE training event scheduled for Tuesday, October 16th at 5:00 PM.

"By choosing to have your floor warming system installed by a FLEXpert or a FLEXboutik through a FLEXpert, you will never have to worry about your system's functioning. We have so much confidence in our certified installers that we offer a LIFETIME WARRANTY on the FLEXTHERM systems they install! No other manufacturer is able to offer this kind of warranty... because no other manufacturer is able to rely on a network of installers as qualified and competent as ours."



Words of Wisdom

"I loved autumn, the one season of the year that God seemed to have put there just for the beauty of it."

— Lee Maynard, American Novelist



Reminder:
FALL HOURS are now in effect:
 We are OPEN Saturday's
 9 am - 2 pm

SEPTEMBER Schedule

We're OPEN SATURDAYS- 9:00 a.m. - 2:00 p.m. (CLOSED September 1st)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White.
 Cut off is noon the day prior to receiving the truck.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
3 We are CLOSED today	4 Buffalo/Lockport Delivery ● CUT OFF FOR 9/10 CROSSVILLE T/L	5 Jamestown/Olean/Erie Delivery	6 Rochester Delivery	7 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 9/14 FLORIDA TILE T/L ● TRANSFER TRUCK
10 ● CUT OFF FOR 9/17 CROSSVILLE T/L ● CROSSVILLE T/L	11 Buffalo/Lockport Delivery	12 Jamestown/Olean/Erie Delivery ● TRANSFER TRUCK	13 Rochester Delivery	14 Buffalo/Niagara Falls Delivery ● FLORIDA T/L ● TRANSFER TRUCK
17 Elmira/Corning Delivery ● CUT OFF FOR 9/24 CROSSVILLE T/L ● CROSSVILLE T/L	18 Buffalo/Lockport Delivery	19 Jamestown/Olean/Erie Delivery ● TRANSFER TRUCK	20 Rochester Delivery	21 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 9/28 FLORIDA TILE T/L ● TRANSFER TRUCK
24 ● CUT OFF FOR 10/1 CROSSVILLE T/L ● CROSSVILLE T/L	25 Buffalo/Lockport Delivery	26 Jamestown/Olean/Erie Delivery ● TRANSFER TRUCK	27 Rochester Delivery	28 Buffalo/Niagara Falls Delivery ● FLORIDA T/L ● TRANSFER TRUCK
1 Elmira/Corning Delivery ● CUT OFF FOR 10/8 CROSSVILLE T/L ● CROSSVILLE T/L	2 Buffalo/Lockport Delivery	3 Jamestown/Olean/Erie Delivery ● TRANSFER TRUCK	4 Rochester Delivery	5 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 10/5 FLORIDA TILE T/L ● TRANSFER TRUCK

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