

Tiles International • 6140 W. Quaker Street • Orchard Park, NY 14127  
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October 2018

## TARIFF IMPACT

### Products affected by new China Tariff

We have been notified by some of our manufacturers who produce some of their products in China that there will be cost increases on those products. The increase from our manufacturers range from 5-10%

Included in these increases are products from:

American Olean- 10-8-18  
Marazzi- 10-8-18  
Crossville- 10-6-18  
Bella Cera (Anatolia)- 10-5-18  
Lungarno- 10-22-18

These increases mainly impact glass lines, which are often produced in China. Updated pricing will be available in Decor24, our online ordering platform, on the dates indicated above. Please feel free to call us at 716-662-4441 for more information or reach out to your sales representative.

**MARAZZI** 

 AMERICAN OLEAN®

**lungarno**  
CERAMICS

 CROSSVILLE®

## DISCONTINUED PRODUCTS

Florida Tile has announced it's plan to discontinue, effective immediately, the following products:

Cinema<sup>HDP</sup>  
18x18 field tile in all colors

Span<sup>HDP</sup>  
12x24 pressed field tile in the **textured finish**, both colors

Soul:

2x19 listellos in both colors

All other sizes and colors in these series are still available. If you were planning to use any of these products in an upcoming project, please call us at 716-662-4441 or stop by to check availability or choose a substitution.

**floridatile**

## NEW PRODUCTS

Florida Tile has introduced three new products this Fall, PietraArt Premier Marble, Local<sup>HDP</sup> and Divinity.

PietraArt Premier Marble offers a gorgeous and expressive collection of natural stones. Used as the foundation for both residential and commercial destinations, these extraordinary examples of nature's beauty will provide matchless versatility and elegance. Eight elegant stone choices, each with unique flare and personality, are available in varying field tile sizes. The line has seven sizes of field tile, nine mosaics, as well as pencil and chair rails.

Local<sup>HDP</sup> offers the look of weathered, painted wood, introducing comfort and familiarity that is rustic...yet graceful. The refined white, cool and warm grays, calming creams, and taupes set a mood that is welcoming and chic, delivering you to your favorite local haunt. An 8x36 pressed plank provides a format that works well in an array of traditional, contemporary, or eclectic environments.

A 2x12 herringbone mosaic available in each of the five colors, as well as warm and cool mix cube mosaics make a modern and impactful statement.

Divinity<sup>HDP</sup> takes artistry to another level. Distinguished by a rich surface of captivating veining, delicate striations, and subtle imperfections of natural stone, this color body porcelain floor and wall tile exceeds even the highest expectations. Four ethereal colors- Dawn, Dusk, Horizon, and Mist, range from a mixture of soft, warm beiges, calm grays and taupes, to a dramatic cool dark gray. Available in 12x24 and 24x24 rectified field tile formats, this majestic stone look also includes a 25-piece and random stack mosaics in each color, and a mixed-color hexagon mosaic that incorporates all four colors. A bullnose trim completes this exquisite collection.

Stop by Tiles International today to see if any of these new products are right for your next project!

THE  
BELKNAP  
WHITE  
GROUP

Tiles International • 6140 West Quaker Street • Orchard Park, NY 14127

CERAMIC • HARDWOOD • RESILIENT • SUPPLIES

# THE QUALITY COLLECTION OF CERAMIC TILE

## REMINDER: FREE "Become a FLEXpert" Workshop to be held this month!

Would you like to offer your customers a LIFETIME WARRANTY on your Flextherm installations? Become a FLEXpert and offer this valuable BONUS to your customers.

*No other manufacture offers this peace-of-mind warranty!*

Contact Tiles International at 716-662-4441 now to register for this FREE training event scheduled for Tuesday, October 16th at 5:00 PM.

RSVP by October 10th



## Words of Wisdom

*"When black cats prowl and pumpkins gleam,  
may luck be yours on Halloween!"*

— Unknown



# OCTOBER Schedule

We're OPEN SATURDAYS- 9:00 a.m. - 2:00 p.m. (Unless Otherwise Noted)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White.  
Cut off is 4:30 pm, 2 days prior to receiving the truck.

MONDAY		TUESDAY		WEDNESDAY		THURSDAY		FRIDAY	
<b>1</b> Elmira/Corning Delivery	<b>2</b> Buffalo/Lockport Delivery	<b>3</b> Jamestown/Olean/Erie Delivery	<b>4</b> Rochester Delivery	<b>5</b> Buffalo/Niagara Falls Delivery	<b>8</b>	<b>9</b> Buffalo/Lockport Delivery	<b>10</b> Jamestown/Olean/Erie Delivery	<b>11</b> Rochester Delivery	<b>12</b> Buffalo/Niagara Falls Delivery
<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/8 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>		<ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>		<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/12 FLORIDA TILE T/L</li> <li>● TRANSFER TRUCK</li> </ul>	<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/15 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>		<ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>		<ul style="list-style-type: none"> <li>● FLORIDA T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>15</b> Elmira/Corning Delivery	<b>16</b> Buffalo/Lockport Delivery	<b>17</b> Jamestown/Olean/Erie Delivery	<b>18</b> Rochester Delivery	<b>19</b> Buffalo/Niagara Falls Delivery	<b>22</b>	<b>23</b> Buffalo/Lockport Delivery	<b>24</b> Jamestown/Olean/Erie Delivery	<b>25</b> Rochester Delivery	<b>26</b> Buffalo/Niagara Falls Delivery
<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/22 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>		<ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>		<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/26 FLORIDA TILE T/L</li> <li>● TRANSFER TRUCK</li> </ul>	<ul style="list-style-type: none"> <li>● CUT OFF FOR 10/29 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>		<ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul>		<ul style="list-style-type: none"> <li>● FLORIDA T/L</li> <li>● TRANSFER TRUCK</li> </ul>
<b>29</b> Elmira/Corning Delivery	<b>30</b> Buffalo/Lockport Delivery	<b>31</b> Jamestown/Olean/Erie Delivery	<b>1</b> Rochester Delivery	<b>2</b> Buffalo/Niagara Falls Delivery					
<ul style="list-style-type: none"> <li>● CUT OFF FOR 11/5 CROSSVILLE T/L</li> <li>● CROSSVILLE T/L</li> </ul>		<ul style="list-style-type: none"> <li>● TRANSFER TRUCK</li> </ul> 		<ul style="list-style-type: none"> <li>● CUT OFF FOR 11/9 FLORIDA TILE T/L</li> <li>● TRANSFER TRUCK</li> </ul>					

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