

January 2018

PRICE INCREASE

American Olean & Marazzi Announce Upcoming Price Increase

American Olean and Marazzi have announced plans to increase prices on all products lines effective February 4, 2019. The only items that will not be included are the products sourced in China that were impacted by the tariff increases last year. These will not see an additional price increase in February.

The new pricing will be activated and available in our Decor 24 system on February 4th. You may also contact your sales representative to receive a copy of your pricing if you do not have a Decor 24 account. If you would like to sign up for an account, you can do so on our website [here](#).

If you have any additional questions, please feel free to contact your sales representative or call us at 716-662-4441.



AMERICAN OLEAN®
MARAZZI®

DISCONTINUED PRODUCTS

FLORIDA TILE announces drops effective January 1st

Florida Tile have announced that they are discontinuing the following items effective January 1, 2019:

Formations^{HDP}

- 6x6 decorative insert in Geysers Cold
- 1.25x12 listello in Geysers Cold
- All other items in this line will be continued and supported

Level 10^{HDP}

- 18x36 field tile in all colors
- 18x18 field tile in all colors
- All 3x12 listellos
- All 9x9 inserts
- All other items in this line will be continued and supported

Maltese^{DP}

- 10x13 field tile in all colors
- Bullnose S43A9 in all colors
- Bullnose Outside Corner SN4339 – in all colors
- All other items in this line will be continued and supported

Streamline

- Glass mosaics
- All other items in this line will be continued and supported



The following series will be discontinued in their entirety:

- Cinema^{HDP}
- Cliffside^{HDP}
- Impero^{HDP}
- PietraArt Mexican Travertine
- PietraArt Polished Travertine
- PietraArt Stone Mosaics
- Span^{HDP}
- VitraArt Fusion
- VitraArt Stained Glass

If you were planning to use any of these products in an upcoming project, please call us at 716-662-4441 or stop by our Showroom today to make alternate selections.

floridatile



THE QUALITY COLLECTION OF CERAMIC TILE

New from Jeffrey Court - The Press

NEW from Jeffery Court Tile- Chapter 14-The Press features simple yet classic tile designs that will add an instant update to any space. Born from a single shape, a 5/8" glass hexagon, reminiscent of an individual dot of ink set on paper by a printing press – this shape is used throughout the entire collection to create designs and patterns found in the architecture and design of the early 1900s.

The mosaic names Herald, Tribune, Daily and Union are not only an ode to the great newspapers of metropolitans past but also relate to common design themes found in the thresholds, entryways, and floors of the buildings that housed these great newspapers.

This collection is solely made up of glass tile. The full-bodied color glass features a frosted effect that adds an incredibly smooth finish to any installation.



Words of Wisdom

"Don't tell people how to do things; tell them what to do and let them surprise you with their results."

~ George S. Patton

JANUARY Schedule

We're OPEN SATURDAYS- 9:00 a.m. - 2:00 p.m. (Unless Otherwise Noted)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White.
Cut off is 4:30 pm, 2 days prior to receiving the truck.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
31 We are CLOSED today	1 We are CLOSED today	2 Jamestown/Olean/Erie Delivery ● CROSSVILLE T/L	3 Rochester Delivery ● TRANSFER TRUCK	4 Buffalo/Niagara Falls Delivery ● FLORIDA T/L
7 Elmira/Corning Delivery ● TRANSFER TRUCK ● CUT OFF FOR 1/14 CROSSVILLE T/L ● CROSSVILLE T/L	8 Buffalo/Lockport Delivery	9 Jamestown/Olean/Erie Delivery	10 Rochester Delivery ● TRANSFER TRUCK	11 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 1/18 FLORIDA TILE T/L
14 Elmira/Corning Delivery ● TRANSFER TRUCK ● CUT OFF FOR 1/21 CROSSVILLE T/L ● CROSSVILLE T/L	15 Buffalo/Lockport Delivery	16 Jamestown/Olean/Erie Delivery	17 Rochester Delivery ● TRANSFER TRUCK	18 Buffalo/Niagara Falls Delivery ● FLORIDA T/L
21 Elmira/Corning Delivery ● CUT OFF FOR 1/28 CROSSVILLE T/L ● CROSSVILLE T/L	22 Buffalo/Lockport Delivery	23 Jamestown/Olean/Erie Delivery	24 Rochester Delivery ● TRANSFER TRUCK	25 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 2/1 FLORIDA TILE T/L
28 Elmira/Corning Delivery ● CUT OFF FOR 2/4 CROSSVILLE T/L ● CROSSVILLE T/L	29 Buffalo/Lockport Delivery	30 Jamestown/Olean/Erie Delivery	31 Rochester Delivery ● TRANSFER TRUCK	1 Buffalo/Niagara Falls Delivery ● FLORIDA T/L

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