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September 2019

Tiles International to host Open House

Mark your calendars and plan to join us for our Open House, on Tuesday, October 8th from 5-8 pm. In addition to representatives from many of our vendor partners who will be here to showcase their products and answer questions, we will also be hosting a "Buffalo-themed" evening. This includes Buffalo-style food and beverages, and "Buffalo Entertainment!" Get here early to try your hand at hatchet throwing at Hatchets & Hops Axe Wagon, sponsored by wedi!



Some of our vendor partners who will be here include:

- wedi
- Laticrete
- Milestone
- American Olean
- Florida Tile
- Schluter
- Crossville
- Jeffrey Court
- Flextherm
- Alpha Tools
- Gundlach
- XLNorth
- Lungarno

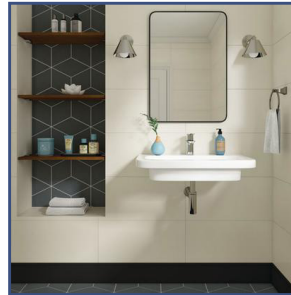
Invitations will be going out in September, so keep your eye out for more information!

NEW PRODUCTS

AMERICAN OLEAN Introduces New Products

American Olean recently announced their summer launch of new products!

Neoconcrete is a concrete-look, colorbody porcelain tile you can count on to deliver both style and safety in spaces that demand more.



5 colors: White, Beige, Light Gray, Medium Gray & Charcoal
2 Sizes: 24x24 & 12x24
Mosaics: 3D Cube
Trim: 3x24 Bullnose, 6x12 Cove Base & 1x6 Cove Base Outcorner

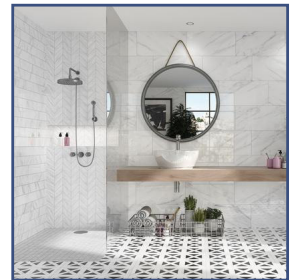
Available with Stepwise™ technology, Neoconcrete is not only beautiful, but 50% more slip resistant than other tile choices!

Also new from American Olean is Ideology, a glazed porcelain, marble-look alternative to the beautiful, elegant, timelessness of natural white marble. Ideology brings the history of white marble and contemporary design together. Updated larger sizes and fascinating geometric

mosaic and decorative tiles let you insert marble veining into today's designs.

3 colors: Carrara White, Lasa Beige, & Calacatta Gray.
4 Sizes: 24x48, 24x24, 12x24 & 4x12
Mosaics: 2x5 Chevron Mosaic & 2x2 Mosaic & 24x24 Deco
Trim: 3x24 Bullnose

Call (716) 662-4441 or stop by our showroom today for more information on these beautiful new products from American Olean, or visit their website [here](#).



Schluter Systems Innovation Workshop

Schluter will be holding an Innovation Workshop: Part 1 on October 2-3 at the Doubletree by Hilton on Jefferson Road in Rochester. The 2 day workshop is FREE and covers topics such as: Schluter Ditra, Schluter profiles, and KERDI. Find out more information or register for the workshop [here](#).

wedi® Subliner Dry Installation Instruction Update

wedi® recently updated the instructions their their Subliner Dry. You can view the new updated instructions [here](#). Note, installations using previously applied techniques and products are still accepted under wedi warranty protection if installed before September 1st, 2019. Please be sure your installers are following the new instructions!

THE QUALITY COLLECTION OF CERAMIC TILE

Now Available: XLNorth Porosity+

Tiles International now carries products from XL North - a specialty Floor Care & Surface Prep company that provides innovative, proven, effective and environmentally responsible floor cleaning, maintenance, and surface prep products.



XL Porosity+ Dustless Surface Prep System is now available. Apply Porosity+ to open up the surface of concrete, creating the porosity needed for adhesive bonding, coatings, sealers and moisture mitigation materials.

Find more information on Porosity+, visit the XL North website [here](#).



Words of Wisdom

"The greater danger for most of us lies not in setting our aim too high and falling short; but in setting our aim too low, and achieving our mark."


~ Michelangelo

Reminder:
FALL HOURS are now in effect:
 We are **OPEN** Saturday's
 9 am - 2 pm

SEPTEMBER Schedule

We're OPEN SATURDAYS- 9:00 a.m. - 2:00 p.m. (CLOSED September 1st)

American Olean, Marazzi, Florim and Atlas Concorde orders arrive on the Transfer Truck from Belknap White.
 Cut off is 4:30 pm, 2 days prior to receiving the truck.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
2 We are CLOSED today 	3 Buffalo/Lockport Delivery	4 Jamestown/Olean/Erie Delivery	5 Rochester Delivery ● TRANSFER TRUCK	6 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 9/13 FLORIDA TILE T/L
9 ● TRANSFER TRUCK Elmira/Corning Delivery ● CUT OFF FOR 9/16 CROSSVILLE T/L ● CROSSVILLE T/L	10 Buffalo/Lockport Delivery	11 Jamestown/Olean/Erie Delivery	12 Rochester Delivery ● TRANSFER TRUCK	13 Buffalo/Niagara Falls Delivery ● FLORIDA T/L
16 ● CUT OFF FOR 9/23 CROSSVILLE T/L ● CROSSVILLE T/L	17 Buffalo/Lockport Delivery	18 Jamestown/Olean/Erie Delivery	19 Rochester Delivery ● TRANSFER TRUCK	20 Buffalo/Niagara Falls Delivery ● CUT OFF FOR 9/27 FLORIDA TILE T/L
23 ● TRANSFER TRUCK Elmira/Corning Delivery ● CUT OFF FOR 9/30 CROSSVILLE T/L ● CROSSVILLE T/L	24 Buffalo/Lockport Delivery	25 Jamestown/Olean/Erie Delivery	26 Rochester Delivery ● TRANSFER TRUCK	27 Buffalo/Niagara Falls Delivery ● FLORIDA T/L
30 ● CUT OFF FOR 10/7 CROSSVILLE T/L ● CROSSVILLE T/L	1 Buffalo/Lockport Delivery	2 Jamestown/Olean/Erie Delivery	3 Rochester Delivery ● TRANSFER TRUCK	4 Buffalo/Niagara Falls Delivery Rochester Delivery ● CUT OFF FOR 10/11 FLORIDA TILE T/L

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