

# CONTRACTOR'S UPDATE

December 2023

## NOW IN STOCK in Orchard Park, NY!

Florida Tile Emotive (3"x6" & 3"x12"):

- True White EMV0G, EMV0S
- Astonished White EMV1G, EMV1S
- Bashful Beige EMV2G, EMV2S
- Coy Grey EMV3G, EMV3S
- Gratitude Dark Grey EMV6G, EMV6S

Scan the QR Code for more information!

floridatile



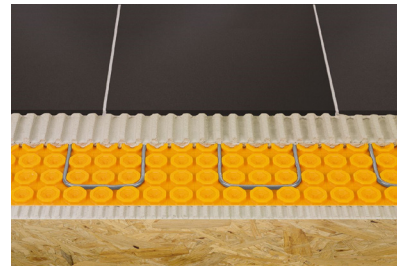
## It's That Time of Year!

### Schluter Ditra Heat

Schluter heat cables 120V in stock  
"Schluter®-DITRA-HEAT integrates customizable, comfortable electric floor warming with the functions associated with DITRA: uncoupling, waterproofing, vapor management, and support to ensure a long-lasting installation."



Scan me



## PRICE UPDATE

### Upcoming January 2024 Wedi changes

- wedi updated some product category names. Wedi has officially simplified and removed the old names on their shower bases. Primo (is now wedi Fundo® Shower Base), Riolito (is now wedi Fundo® Linear Shower Base), and Ligno (is now wedi Fundo® Curbless Shower Base).
- There has been a price reduction on the wedi building panels and niches.
- wedi has expanded their range of Fundo curbless shower bases for larger sizes: 48x72", 60 x 72" and 72 x 72".
- wedi now offers the linear drain frame profiles in Matte Black.
- The Vapor 85 Building Panel is now available and is Made in USA and is offered in 4x8 size. We currently have stock in the 3x8 size.



## Calendar of Events

- Closed Monday, December 26, Tuesday, December 26 & Monday, January 1

Florida Tile  
Truck:

Cut off	ETA
December 1	December 11
December 15	December 27
December 28	January 8

Buffalo Transfer  
Truck:

Cut off	ETA
December 6	December 11
December 13	December 18
December 20	December 27
December 27	January 2

Crossville Truck:

Cut off	ETA
December 4	December 11
December 11	December 18
December 18	December 21
December 21	January 2

## GENERAL INFORMATION

HOURS:  
Monday- Friday:  
8 am-4:30 pm  
Thursday: 8 am- 5 pm

CONTACT US:  
Main Office: 716-662-4441  
Showroom: 508-337-3893  
Email:  
buffalo@belknapwhite.com

## Happy Holidays!

We think of our customers year-round, and the holidays give us a chance to stop and reflect on all the good fortune we share. We are blessed to have such great customers, large and small, and appreciate your friendship.

We wish everyone a happy and safe holiday season with friends and family, and we sincerely thank you for your continued business.

Please note we will be closed Monday, December 25th, Tuesday, December 26th and January 1st.

*"Oh, Christmas isn't just a day; it's a frame of mind."*

~ Kris Kringle, Miracle on 34th Street

## STAFF CHANGES

### Good Luck to Lori!

Our showroom designer, Lori will be leaving Tiles International on December 8th. We are very appreciative of all the hard work that Lori has done for us over the last year and a half. Lori has played an integral role in the development of our showroom.

We would like to wish Lori the best of success in all future endeavors.

### Welcome Samantha!

Please welcome Samantha Marcantonio! Samantha has joined our team as the Showroom Designer. Samantha is a great addition to help your customers when picking out their tile selections for their projects. She has experience in design and construction. Samantha can be reached by calling 716-662-4441 or by email at [smarcantonio@belknapwhite.com](mailto:smarcantonio@belknapwhite.com)

## PRODUCT FEATURE: American Olean Foyer

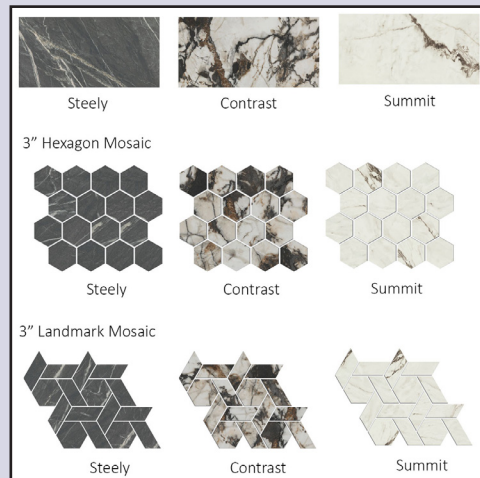
Make a grand entrance with American Olean's 100th anniversary benchmark collection, Foyer.

This striking marble look tile will create a lasting impression with bold veining in three commanding colors, combined with the durability of ColorBody™ porcelain. Achieve your high-end dreams, complete with decorative mosaics and extra-large size offering; a series so special, it needed 100 years of American Olean craftsmanship to design.



AMERICAN OLEAN®

[Click here for more information on Foyer](#)



## PRODUCT FEATURE: Jeffrey Court Spec-09 Series

Decorative designer tiles for the commercial hospitality markets offering a variety of design and material options.

Their fashion-forward tiles are crafted with top quality materials such as natural stone, glass and porcelain, which are both durable and easily maintained. Fully stocked and ready to ship, Jeffrey Court can help you meet your most challenging project timelines, regionally or nationally. We are committed to customer-focused service, adapting to the needs of today's busy commercial architects and designers.

